



Mathata

Food Services



Company Profile

Happiness in every plate...

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INTRODUCTION

MATHATA GENERAL TRADING was established in 2003 and caters for building owners, contractors, schools, managers and everybody who require our services as mentioned on page 2. Since then MATHATA GENERAL TRADING has expanded to over 40 employees, providing quality services to all our valuable clients.

Increased opportunities afforded to all South-Africans have resulted in dramatic increases in business opportunities in South-Africa. However, existing unemployment levels are still a major concern in this country, due to very little corrective action envisaged for a short term.



BUSINESS PRINCIPAL

RETAIL TRADE, EXCEPT OF MOTOR VEHICLE AND MOTORCYCLE.

REPAIR OF PERSONAL AND HOUSEHOLD GOODS,

TRANSPORT, LOGISTICS AND WAREHOUSING

CATERING AND PERISHABLE FOOD SUPPLY

SECURITY SERVICES

CONSTRUCTION AND MAINTENANCE

CLEANING AND MANUFACTURING

STATIONERY AND PRINTING SERVICES

EVENTS MANAGEMENT

LAUNDRY AND DRY-CLEANING SERVICES

PPE (PROTECTIVE CLOTHING AND ACCESSORIES)

WASTE MANAGEMENT

ADVERTISING AND MEDIA

MINING AND PROPERTY DEVELOPMENT



PROFILE SUMMARY

PROFILE SUMMARY

MATHATA GENERAL TRADING conducts business in the entire surrounding areas of Mpumalanga and Limpopo. The company is involved in many business activities as a General Trading company in all aspects as indicated on page 2. The company's potential activities are outlined as detailed in this profile.

Our basis is to be the best in all business provisions, citing that these days, clients have varied needs from time to time. We are a client valued business platform with dedication to provide our current and future services to all concerned clients at different levels. General trading is what we are dedicated to. No business is too big or small to handle. With our current clientele base, we are optimistic to achieve what our clients expect from us.



PREFERRED

PREFERRED SUPPLIER

WHAT MAKES US THE PREFERRED SUPPLIER?

- We are a black owned organization
- We are customer focused in all we do
- Well managed organization
- We have the resources and experience to provide a quality service to our clients
- Compliance to OHS act and environment management
- Our well trained workers whom we continually invest on their improvement
- We are not too big or too small to understand and meet our clients requirements

OUR STRATEGY

Our strategy intent is to create value of our clients and to bring competitive advantages to their activities. We meet their needs by combining our international capabilities and local market knowledge with our extensive range of skills and industry expertise.



OUR VALUES

DECISIVENESS:

- Having the ability to decide quickly we can apply our skills and experience to help you make a success.

DEDICATION:

- Being dedicated to a cause. Not only do we employ best people for each task, we are committed to finding solutions for all our clients' business problems.

EXCELLENCE:

- Being extremely good or outstanding. A strong representation on international and national committees ensures consistently high standards.

INTEGRITY:

- Being honest and having high moral principle. We have a high standing in the eyes of the public and our profession. Even in periods of volatility we have not only maintained our client base, but build on it.

TEAMWORK:

- Working together towards a common goal. Though enthusiasm, devotion and interaction at all levels, we enhance our ability to perform beyond expectation.



VISION

MATHATA GENERAL TRADING is to be most reputable organization known for excellent service, responsive, happy, innovative staff members and satisfied customers.

To be regarded as a leading provider of superior quality and innovative cleaning service solutions through our complete commitment to adding value to clients.

MISSION

- To transform an industry known for high staff turnover and low standards into an effective and efficient industry, by continually improving our service levels and constantly meeting our customer requirements.
- Provide our customers a level of service unequalled in the food supply industry.
- Create a cooperative atmosphere that reflects the personality of a successful, vibrant and enthusiastic company.
- Develop an organization that will encourage all people to prosper and grow to their full potential
- To provide complete commercial and industrial service standards, in addition to soft service management. This is delivered through the use of well trained and supervised staff, world-class equipment.



CLIENTELE

We offer specialized services to:

- Government offices and medical buildings
- Retail stores
- Banks
- Auto dealers
- Restaurants
- Schools
- Institutions
- Warehouses

Our clients appreciate the way we manage our business. Unlike most other companies when our clients need to talk to someone in our office, they can call or fax directly through to us. We liaise directly between our clients and our staff, thus ensuring that at all times excellent communication and follow up procedures are adhered to, this ensures the most effective service for all our clients. We cover the niche between being able to retain hands on with our management services for all our clients while having enough staff and supervisors to insure we can provide a full level of service second to none.

We understand the importance of providing our clients with top quality staff members. We offer all our team members a bonus system that results in dedication from our staff who are loyal and happy to work to the high standards we require in our business. We are here to "promote a working environment where motivation, support and goodwill to all staff and clientele is welcomed and encouraged."



CATERING

Catering And Perishable Food Supply

A lot more goes into serving food to guest then what one expects. If the turnout is predicted to be large, then it is best advisable to hire professionals for the job so you can focus on the other important matters of the function. A good catering service like MATHATA GENERAL TRADING will not only provide you with a delicious menu, but will also help set up the meal area, serve guests efficiently and take care of any related faux pas. Caterers not only serve as waiters/waitresses, they also assist as bartenders.

At MATHATA GENERAL TRADING we as caterers know what menu to set up for a particular event, the volume of food required, the serving process(what comes after what), makes sure that the food looks good when served and also explains the meal effectively to the guests (if required). Arranging the table correctly is also something MATHATA GENERAL TRADING will take care of. The type of cutlery necessary, the arrangement of the bowls, plates, glasses as well as the folding of napkins; all these intricacies are taken care of by us.

The event or the occasion is of utmost relevance when planning the food. At MATHATA GENERAL TRADING we know what it takes to cater to our clients, this is the reason why we equipped ourselves with high quality catering equipment to deliver quality services. The following is some of our high quality equipment among other this insuring we provide the best possible service for client satisfaction.

PERISHABLE FOOD SUPPLY

Knowing that perishable food decay rapidly, we at MATHATA GENERAL TRADING with at least seven years' experience on delivering perishable food, ensure that the food is well kept and delivered on time.



QUALITY

To make sure we specifically understand each customer's needs before we start delivery.

- To upgrade the technology we use and knowledge of all personnel through training
- To constantly provide cutting edge knowledge and information as per client's requirements, acceptable national standard
- Achieving customer satisfaction through the combined efforts of planning, resource management, delivery of services and feedback from our clients



Transport

TRANSPORT

Transport and communication occupy an important place in the economic and social development of a country.

A country cannot develop so fast without a developed transport system. Development of roads facilitates utilization of natural resources lying unutilized in different hills, mountains, forests and mines. Transport systems help to send raw materials, fuel and machineries to different industries at the right time and that runs the industry.

Transport system helps to raise the production of raw materials, fuel and machineries etc. by providing market to it. Transport system widens the size of the market. Due selling of commodities in an extensive manner in large areas, it leads to large-scale production.

A developed transport system reduces regional industrial disparity by facilitating establishment of industries in backward areas, because the backward area is brought nearer to developed area with the help of a developed transport system by sending raw-materials to the backward industrial center and by selling the products of industries in different areas.

Transport system helps to solve the problem of unemployment in rural areas by sending surplus labourers to the industries and it also solves the needs of industries. Development of transport system also leads to development of industries because transport system utilizes the product of industries.

Different machineries and raw materials are supplied through roads, ships, motors, busses, trains and airplanes to industries. It shows that transport system of a country affects economic development of a country in a different manner.

Transport system is regarded as a strong pillar to protect the people from the difficulties of war, natural calamities and other problems. Transfer of military equipment, soldiers and war heads is possible only through a developed transport system during war. A developed transport system is necessary to send necessary help to the affected people during the period of natural calamities.

Except this, transport systems help to establish relationships among different parts of the people and strengthens the feeling of unity and brotherhood among people.



LOGISTICS

LOGISTICS & WAREHOUSING

Outsourcing is becoming the way of the future for many organizations. Organizations are outsourcing more and more of their support functions in order to focus on their core business.

MATHATA GENERAL TRADING logistics and warehousing department was established in 2003. Its prime function is to offer logistics and warehousing solutions to companies, thereby enabling its clients to save money and control their future costs. Thereby increasing market shares and profits.

The services offered, frees the client to rather focus on its core business.

Our logistics and warehousing department therefore proposes taking over the management of your raw material warehouse. We will staff your warehouse and will take full responsibility for the people management of the warehouse. We will also take full responsibility for the receiving, storing and dispatching of the raw materials into production.

With this in mind MATHATA GENERAL TRADING is involved in all kinds of transport, logistics and warehousing, thus creating more job opportunities and contributing to the development of our country.



CONTRACTS

Year	Client / Services Rendered	Value	Contact Person
2008	Catering Services For Dept. Of Health, Thulamahashe For Tb Awareness	R356972.43	Mr F Matsane 013 773 0350
2007-2009	Dept. Of Education Mpumalanga School Nutrition Project	R2216325.36	Mr S H Mnisi 013 766 5113
2010	Dept. Of Health Tintswalo Hospital Supply And Delivery Of Groceries	R265000.00	Miss Ms Moele 013 795 5874
2013	Dept. Of Education, Food Supply For Shongwe Boarding School (ehlanzeni District, Khulangwane Circuit, Driekoppies)	Rates	Mr K Sgudhla 082 752 5863
2013	Dept. Of Education, Food Supply For NSNP, Sikhulile Circuit	Rates	Dept. Of Education Mr Dj Mashaba 013 766 5117
2014	Dept. Of Education, Food Supply For Izimbali Boarding School	Rates	Dept. Of Education Mrs. L.h. Sprinkhuizen 013 766 5100





Mathata
Food Services



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